

Press release

Paris, 8 July 2019

Ausy announces its acquisition of Optedis, strengthening its expertise in telecoms networks

Ausy, a high-tech engineering and consultancy firm belonging to Randstad France, has finalized its 100% acquisition of Optedis, a company specializing in engineering and projects in networks and telecoms. Ausy already bought a 5% stake in Optedis when the latter was born. Now, through this acquisition, it can strengthen its position in communications networks, especially in very-high-speed networks, and round out its offering of services for digital infrastructures. Founded in 2013 and based in Paris and Lyon, Optedis employs 125 consultants and networks experts. In 2018, the company made eight million euros in revenue. Although it has now joined Ausy, it will be keeping its brand name, directors and employees. Ausy's goal is to increase the volume of activity of its newly acquired subsidiary by 20% per year.



“ The shared history of Ausy and Optedis goes back to when the latter was founded in 2013 by two former executives of SFR. From the outset, we recognized their true level of talent and bought a stake in the firm. To expand our sharing of expertise, we have decided to bind our futures together even more closely by welcoming Optedis into Ausy as a firm we now fully own. Its expertise in fibre and telecoms networks rounds off our IT offering and makes it possible for us to provide our clients with turnkey solutions in telecoms infrastructures. This acquisition makes Optedis one of the leaders in the field's main markets by strengthening its position in regard to major contracting parties”, **delightedly said Gérald Fillon, Managing Director of Ausy France.**

“ The IT sector is fully entering the era of very-high-speed connection, which is going to revolutionise tomorrow's uses. The complementarity and synergies of expertise between Optedis and Ausy are major strengths with which we will be able to go even further in conquering new markets. By joining Ausy, Optedis will have the resources to explore new avenues and widen its scope of action”, **said Lhouari Dati, Chairman of Optedis**

The expertise of Optedis forms a logical extension of Ausy's. Ausy is positioned in the design and conception of IT networks and services. Optedis rounds off this offering by working alongside telecoms operators and big French firms in their projects for rolling out and running their networks. The firm has notably developed expertise in very-high-speed networks, which make up a digital infrastructure that is critical and vital to companies' cloud applications.

With this acquisition, Ausy will be able to speed up its offer to transform firms' digital infrastructures—an activity that has doubled in size over the past two years with over 700 consultants and experts today—and strengthen its position in regard to telecoms operators.

The price of the acquisition has not been revealed.

About Ausy

A subsidiary of Randstad France, Ausy is a global firm in high-tech engineering and consultancy with a business model based on a strong culture of innovation associated with business-line complementarity between information systems and complex industrial systems. In 2018, Ausy employed 7,000 people on around fifty sites in Europe, the US and Asia.

Ausy is a partner of choice in coordinating large-scale projects and supporting big businesses internationally. The firm's service offering is comprehensive. It combines consultancy and expertise, makes applications and systems, and externalises activities on-site and off-site.

Ausy is present in various business sectors: Health; Telecoms and media; Aeronautics; Space; Transport; Energy; Defence; Banking; Finance; Insurance; and European and governmental institutions.

To find out more:

AUSY

<http://www.ausy.com/>

A propos du groupe Randstad France

Le groupe Randstad France fait partie du groupe Randstad, leader mondial sur le marché des ressources humaines, fondé aux Pays-Bas en 1960. En France, il se place parmi les leaders en matière de services en ressources humaines avec en 2018 un chiffre d'affaires de 3,73 milliards d'euros. En 2018, le groupe (13 600 collaborateurs-trices, dont 4 000 au titre d'AUSY et 5 600 CDI Intérimaire) aura délégué en moyenne 75 000 salariés intérimaires chaque semaine et recruté 28 000 professionnels en CDI/CDD, en s'appuyant sur son réseau national et local de 900 agences et bureaux.

Randstad est détenteur depuis 2008 et 2009 des labels Égalité Professionnelle et Diversité.

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